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Blockchain Consultant
Role: Business Analyst and Project Manager - Blockchain

PROFILE SUMMARY

- A blockchain consultant and a business transformation leader with more than eleven and half years of experience in project management and business analysis and one plus years of experience in blockchain platforms like ethereum, bitcoin and hyperledger.
- Explore the potential of a decentralized transaction ledger database and manage the transformation journey. Drive the innovation, and develop a comprehensive approach for implementing and operationalizing Blockchain solutions.
- Strong understanding of various consensus protocol (Caspor, PoS, PoW, DPoS etc.)
- Worked on various banking transformation projects - "sustainable and disruption", which were initiated in various domains such as Retail Banking, Cash Management, Integrated Liquidity Management (ILM), Corporate Banking, Asset & Wealth Management, Financial Messaging, Regulatory Sanctions Filtering and Local and International Payment Systems.
- Champion SME in blockchain responsible for the technology vision of the practice
- Good understanding of cryptography, including asymmetric (pub/priv key), symmetric, hash functions, encryption/signatures.
- Work with the Solution architect and business to translate client requirements into blockchain functional and technical specifications.
- Identify a Right Business Process for Blockchain implementation.
- Extensive experience in distributed and shared ledger technology.
- Design and build backend functionalities solutions using Blockchain Technology.
- Document best practices and act as a knowledgeable resource for blockchain engineering and problem-solving.
- Works with clients to define their blockchain strategy and determine the business value proposition.
- Defines current and future operational scenarios (processes, models, use cases, plans and solutions) and works with client using an agreed methodology to ensure proper translation of business requirements to solution requirements.
- An eloquent speaker at multiple internal events, and writing blogs on project management, business analysis, agile methodologies and digital disruption innovations.
- Demonstrated abilities in implementing various systems as per business needs, strategic analysis (as-is & to-be analysis) and managed application based process re-engineering, process optimization, cost control & revenue maximization from technical solutions using cutting-edge technologies.
- Collaborated with multiple business units to conceptualizes and implement digital innovation steps.
- Proficiency in handling Project Life-Cycle Management including requirement elicitation, feasibility study, planning, scheduling, tracking, assessment/design, testing, change management and implementation support in both Waterfall and Agile environment.
- Strong understanding of tokenization, ICOs and IPOs, wallets and exchanges

- Proven experience leading strategy and digital roadmap projects in a complex business and marketing environment.
- A dynamic project leader, who can able to strive the right connect with internal and external stakeholders and experience of managing multi-million dollar projects.
- As a project leader, creating work breakdown structure for project activities, stakeholder analysis, budgeting, risk analysis and vendor selection for business transformation projects.
- Creating project management plan and monitoring it till the closure of the project. If there is any variance on actual vs planned value, taking corrective measures so that it does not impact the project deadlines.
- Experienced in the eliciting & modeling of business and solution requirements/specifications, design and development of functional specification artifacts, diagramming, prototyping to transform business requirements into Software Requirement Specification (SRS) using various tools and techniques, conducting user acceptance testing (UAT), training, and support implementation of new processes and technology

Wealth of Expertise Entails:

Project Management	Business Analysis	Demand & Change Management
Banking Domain	Business Consulting	Business Analytics & Intelligence
Team Management	Transition Management	Strategic Analysis

Business Consulting

- Involved in consulting business cases, case studies, vendor evaluation.
- Devised As-IS System Analysis & reverse engineering the As-IS to identify and document implemented business rules and business process

Project Management

- Creating business cases, provide input in creating a project charter, planning approach and defining scope, decomposing WBS and collaborating with the project team and stakeholders as SME from business and driving changes.
- Team leader for implementing project changes to optimize investment portfolio and managing the demand capacity balance.

Business Analysis

- Driving business process, gathering and documenting business requirements and producing technical Specification; transferring business needs into what the technical team required to implement.

CORE COMPETENCIES

Business Analysis:

- Evaluating information gathered from multiple sources, decomposing higher information into details, investigating key business requirements and providing clear & concise analysis/recommendations.
- Specialist in handling BA deliverables including BA work planning, Governance, defining approach, requirement elicitation, strategic analysis & feasibility study, requirements lifecycle management, requirement analysis and design, solution validation and assessment, testing, change management and implementation support
- Effective communication and collaborate with external and internal customers to analyze information, business and stakeholder needs and functional requirements and specified and modeled artifacts (i.e., BRD, FSD, Use cases, business rules, GUI and screen requirements, Interface, workflows, report & non-functional requirement specifications)
- Interfacing with QA Team for creation of test plan, scenarios & test cases, creating and providing test data, conducting functional review of test cases, issuing SLAs upon detection of bugs and tracking the same

Project Management:

- Steering the successful rollout of projects with accountability of defining scope, setting timelines, analyzing requirements, prioritizing tasks, identifying dependencies and evaluating risks & issues as per pre-set budgets.
- Monitoring project progress & outstanding issues and ensuring quality & timeliness of deliverables; extending post-implementation support to team members by identifying defects, questionable functions, inconsistencies & errors.
- Handling project delivery as per functional & non-functional needs / Agile Methodology for various releases.
- Liaison with program management (if the project is part of a program) and related projects to ensure that work is neither overlooked nor duplicated.
- Identifying and obtaining support and advice required for the management, planning and control of the project.
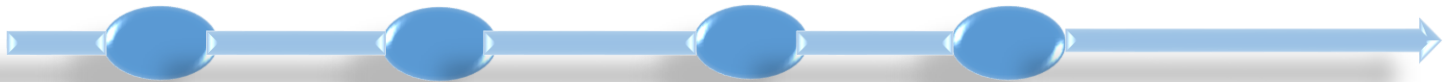- Organizing and motivating the project team.

SKILL & EXPERTISE

DOMAIN	TECHNICAL
SME – Asset & Wealth Management, Retail Banking, Financial messaging, Payments & Cash management, Regulatory, Swift Messages, blockchain **Expertise –** Core banking, Swift, Private banking & advisory services, Cards & Payments. **Knowledge of –** Financial regulations, FATCA, Investment & Fund Accountings, Core banking systems. **Other Area of Expertise –** Management reporting, Business Operations, Accounting & Internal Audit. **Trained on –** Agile, Operation Management, SDLC	**PM Process & Methodologies** – PMBOK and Agile. **PM Tools** – MS Project, Jira, IBM Rational, Visio **Technologies** – MS Office suite (Word, Excel Powerpoint), IBM Websphere, Java, JMS, EJB, MQ, Oracle SQL/PLSQL **Messaging** – Swift **Regulatory Filtering** – OFAC, Fircosoft **Other Application Knowledge** – Oracle Flexcube UBS, Intellect, ICCS, Moody's Risk Analyst, Payment Gateway.

ORGANIZATIONAL EXPERIENCE

Oracle Financial Services
Mumbai, India | Johannesburg, SA
Jul'06 – Dec'09

Abu Dhabi Commercial Bank
Outsource from People Source
Abu Dhabi, UAE
May'11 – Oct'12

11 + Years

Abu Dhabi Commercial Bank
Outsource from Esquire Systems
Abu Dhabi, UAE
Jan'10 – May'11

Abu Dhabi Commercial Bank
Abu Dhabi, UAE
Oct'12 – Current

Deep Aero
Ajman, UAE
Mar'17 – Current

Global Blockchain Pioneer Association
Dubai, UAE
Dec'17 – Current

Mar'17 – Till date with Deep Aero, Ajman as a Blockchain Expert

I am responsible for overall implementation of ICO and Deep Aero Drone platform on ethereum blockchain.

Key Result Areas:

- Working directly with teams and clients in the Public Sector to develop and implement Blockchain based solutions.
- Ensuring Blockchain solutions adhere to accepted customer design
- Project management and business analysis of all new IT innovations. Engaging in the end to end SDLC as project manager – Planning, Gathering business requirements, review functional scope, SIT test case review, and UAT test coordination with business users, stakeholder management, status update and close monitoring the project progress.
- Implemented peer-to-peer networks and consensus mechanisms.
- Supporting business development teams to conceptualize and develop relevant use cases, proof-of-concepts (POC), and proof-of-value (POV) and support proposal writing activities Organizing change control board meeting to discussing changes with various stakeholders to arrive at consensus & derive decisions
- Working cooperatively with teams to accomplish project work in an efficient and quality manner Interacting with clients to define/develop innovative solutions to key business problems Responsible for providing digital advisory, devising digital strategy and roadmap for end to end transformational engagements in collaboration with subject matter experts, consultants, technologists and creative teams.

Dec'17 – Till date with GBPA, Dubai as a Co-founder

I am responsible for overall implementation of ICO and GBPA coin (BMVCoin) on ethereum and blockchain platform

Key Result Areas:

- Review Ethereum smart contracts, and understands how the written code reflects your project's vision.
- Working directly with teams and clients in the Public Sector to develop and implement Blockchain based solutions.
- Ensuring Blockchain solutions adhere to accepted customer design
- Review whitepaper by understanding the technical details of a blockchain implementation and the business implications of BMVcoin.
- Understand Crypto algorithms to implement blockchain products.
- Supporting business development teams to conceptualize and develop relevant use cases, proof-of-concepts (POC), and proof-of-value (POV) and support proposal writing activities Organizing change control board meeting to discussing changes with various stakeholders to arrive at consensus & derive decisions
- Working cooperatively with teams to accomplish project work in an efficient and quality manner Interacting with clients to define/develop innovative solutions to key business problems Responsible for providing digital advisory, devising digital strategy and roadmap for end to end transformational engagements in collaboration with subject matter experts, consultants, technologists and creative teams.

Jan'10 – Till date with Abu Dhabi Commercial Bank, Abu Dhabi as IT - Team Leader

Growth Path: Jan'10-May'11: Senior Software Consultant → May'11-Oct'12: IT Analyst

Managing IT transformation and innovation projects which were focused on digitizing channels, enhancing core banking systems, Local payment systems, SWIFT, Clearing system, Loan management system, product parameter setup, reconciliation of suspense GLs. Taking pro-active steps to avoid production issues. Technical and functional guidance to business users on core banking upgrade project. Data mapping and migration of old system to new core banking system.

Key Result Areas:

- I have been involved in setting up a first "smart bank" – UBank by Abu Dhabi Commercial Bank. It was one of the first initiative taken by ADCB to achieve UAE's digital transformation vision. Few features of UBank: open account instantly, walk-in and walk-out with a new credit card, replacement of credit card using Emirates ID card, print checkbook instantly, financial consultation through video chat and 24/7 availability to cater customer requests etc.
- Project management and business analysis of all new IT innovations. Engaging in the end to end SDLC as project manager – Planning, Gathering business requirements, review functional scope, SIT test case review, and UAT test coordination with business users, stakeholder management, status update and close monitoring the project progress.
- Over time build a cross-functional team of industry and technology experts to track emerging digital trends, competition and recommend initiatives to advance digital capability for our clients
- Business requirements gathering and analysis in the key initiative of core banking upgrade in Abu Dhabi Commercial Bank.

- Organizing change control board meeting to discussing changes with various stakeholders to arrive at consensus & derive decisions
- Managing end to end governance of all new business transformation activities – receive change request, elicit detailed requirements, problem analysis, impact analysis or feasibility study of the potential change with existing system/solution, discussion with various IT teams and translate effectively the business needs into solutions which can be implemented, effort estimation, approval process, define business case, communication management, vendor management, and overseeing IT execution of the demand.
- Responsible for providing digital advisory, devising digital strategy and roadmap for end to end transformational engagements in collaboration with subject matter experts, consultants, technologists and creative teams.

Achievements:

- Played a pivotal role in a "sustainable" transformation project to enhance performance and functionalities of the consumer loan management system.
- As part of a business acquisition from "Royal Bank of Scotland", I was responsible and accountable for migrating and embedding all existing digital innovations with ADCB.
- I was responsible and accountable for the core banking upgrade done in ADCB, I was solely responsible for the retail banking functionality mapping from old system to new system, migration of more than two million customers and three million accounts from old system to new system, impact analysis of the new functionalities on the existing processes and banking operation, moreover, I was also a part of change control board to make sure all changes are aligned to business requirements and organization's vision.

Jul'06 – Dec'09 with Oracle Financial Services, Mumbai as Associate Consultant

Client: Barclays Bank - Uganda, Indonesia, MNB –Japan

Key Result Areas:

- Created change request, build a business case, conduct feasibility study and coordinated enhancements.
- Technical Lead for the development of new digital innovation APIs (Extracts and Generic File Upload) for the third party which includes architecture, designing, coding and team coaching.
- The architect of End of Day Processing automation, a sustainable transformation project, for Barclays Bank, Indonesia.
- Expert advice to clients on business strategy, digital technology capabilities and partner knowledge.
- Mentored and coached bank's teller users to operate Inward Clearing module of Flexcube.
- A major contributor in the migration and core banking upgrade for Barclays Bank, Uganda from its data center in Johannesburg, South Africa.
- I got the opportunity to set up a first branch-free bank in Japan. The main idea was to set up a bank without any branch and use mobile banking for all banking operations. It was one of the successful projects which increased organizational value by 150%, customer growth by 80% and revenue by 50%
- Play major role in the development of GL Reconciliation Extract, which used to compare the Account and GL level balances for both Corporate and Retail Banking
- Act as central point of contact for clients, maintaining strong communication throughout the partnership (from presale to services delivery)

Highlights:

- Independently managed end-to-end business consulting activities for multiple projects in banking domain
- Successful transition of new enhancements and timely closure of core banking upgrade project for Barclays Bank Uganda from Johannesburg, South Africa.
- Supervise and assist the delivery team on a day-to-day basis, providing support in maintaining project parameters, ensuring project deliverables, milestones, resource allocation and costs.

EDUCATION

- Bachelor of Technology in Computer Science & Engineering from Guru Nanak Dev University in 2006
- Master of Business Management in Project Management from Jaipur National University in 2018

CERTIFICATIONS

- **PMP**-Project Management Professional from PMI-Project Management Institute, USA, License 1864056 Oct'15 to Oct'18
- **Certified Business Analyst Profession** from International Institute of Business Analysis, License 27471, Sep'16 to Sep'19
- **ITIL V3 Foundation** from Exin, UK, License 5264680, Jan'15 to Present
- **Professional Scrum Master Level I Certified** from Scrum.org, License 196577, Aug'16 to Present

TRAININGS

- Presentation skills workshop in Abu Dhabi Commercial Bank, Jun'15
- Risk awareness workshop in Abu Dhabi Commercial Bank, Nov'14
- Measuring & monitoring customer service workshop in Abu Dhabi Commercial Bank, Mar'14
- Private banking in Emirate Institute of Banking and Financial Studies, Abu Dhabi, Nov'13
- Time management workshop in Abu Dhabi Commercial Bank, Sep'13

PERSONAL DETAILS

Date of Birth: 31st Dec 1983
Permanent Address: House Number 405, NIT Campus Hamirpur (HP) India PIN 177005
Current Address: House Number 1209, Al Maha Buildng, Block C, Abu Dhabi UAE
Passport Number: M5255880
Marital Status: Married
Nationality: Indian
Language Known: English, Hindi, Punjabi
LinkedIn Profile: https://ae.linkedin.com/in/naviinkapoor/