Sarah (Wagley) Branton C.V. Health Care Mediator

Healthcare Professional with over 25 yrs of Administrative, Operational & Relationship Building experience

Healthcare Transactions Group (Formerly Vermilion Health System)

Northwestern State University

Lafayette, Louisiana Area

Experienced Professional with a demonstrated history of adaptability by being able to fill the organizations need in various roles in the healthcare industry. Skilled in Healthcare Consulting, Operations, Strategic Planning, Negotiation, Physician Relations, and Customer Service.

Experience

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Senior Vice President

Company Name Healthcare Transactions Group (Formerly Vermilion Health System)

<u>Dates Employed Nov 2006 – Present</u>

Employment Duration 11 yrs

Location Lafayette, Louisiana Area

Contract work on a project basis. Specializing in Strategic Planning, Management / Operations Evaluations, Service Line Development and Customer/Patient Services Assessment and Staff Training.



State Qualified Mediator

Company Name CommonGround Mediation and Facilitation Services

Dates Employed Sep 2010 - Present

Employment Duration 7 yrs 2 mos

As a State Qualified Mediator, I serve as a third party neutral who guides parties through the Mediation process working toward a mutually beneficial resolution of their dispute. The mediator helps the parties to decide for themselves whether to settle and on what terms. The mediator acts as a catalyst for the process, helping parties reach agreement by identifying issues, exploring possible bases for agreement and the consequences of not settling and encouraging each party to accommodate the interests of the other parties.

Owner / Administrator

Company Name Community Health Clinic of Opelousas

Dates Employed Jul 2013 – 2015

Employment Duration 2 yrs

Location Opelousas LA

CHC was a privately owned primary care practice staffed by certified family nurse practitioners. Clinic was sold in 2015 and is now operating under the name Opelousas Family Healthcare.

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Director of Marketing, Business Development & Medical Staff

Company Name Doctors' Hospital

<u>Dates Employed 1996 – 2006</u>

Employment Duration 10 yrs

As a member of the Senior Management team, I was responsible for all Advertising, marketing, business development, community relations activities and medical staff services activities. In addition,

lead the strategic planning efforts and physician recruitment and practice establishment activities. Supervised staff in coordinating the hospital's Volunteer Program, Senior Program and Occupational Medicine Program. Also worked with the development and oversight of the patient relations / customer satisfaction program.



Patient & Community Relations

Company Name Woman's Hospital

<u>Dates Employed 1986 – 1996</u>

Employment Duration 10 yrs

Location Baton Rouge LA

Served as hospital's representative to the community, patients and staff. Acted as liaison between hospital administration and patients and family members regarding policies and procedures. Negotiated with insurance companies on patients' behalf concerning benefits. Assisted in staff training and development in the areas of quality improvement, stress management, conflict resolution and teamwork. Acted as mediator between hospital employees and coworkers, hospital management and the human resources department. Coordinated hospital's involvement in Community Events. Planned and presented educational programs within the community.

Education

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Northwestern State University

<u>Degree Name Bachelor's Degree</u>

Field Of Study Business, Management, Marketing, and Related Support Services

<u>Dates attended or expected graduation</u> 1980

Activities and Societies: Phi Mu Fraternity

Member of Kappa Iota Chapter of Phi Mu Fraternity





Missouri State University

Degree Name Certification in Mediation

Field Of Study Dispute Resolution