

Mary Greenwood C.V. Mediator – Saint Augustine, Florida

Arbitrator, Attorney, Mediator, Trainer and Author

Mary Greenwood: How to Interview Like a Pro

California Western School of Law

Saint Augustine, Florida

I am an author of three books: Third Edition of How to Negotiate Like a Pro, winner of nine book award, How to Interview Like a Pro: 43 Rules for Getting Your Next Job, which has won 12 book awards; and How To Mediate Like A Pro, which has won 12 book awards. Visit www.MaryGreenwood.org. They have been used as textbooks in mediation and negotiations classes at Brown University, Nova Southeast, University of Alaska, DePaul University, University of North Texas and Malta.

My advice has been quoted in Money Magazine, Business News Daily, the New York Daily News, US News and World Report, the Kiplinger Retirement Report, the Orlando Sentinel, Career-Intelligence, Media Bistro, Career Diva, Monster.com, Philly.com, State Farm Good Neighbor Magazine. CBS Money Watch, Flex.jobs, MSNBC Career Column, Mediation Digest and many others.

I am also an attorney, HR Consultant and arbitrator.

I am a speaker on "The Do's and Don'ts of Interviewing" and "How To Negotiate Anything, Anytime, Anywhere."

Specialties: Union Negotiations, Mediation, Human Resources Consulting, government liaison, labor arbitration, sexual harassment investigations, Equal Employment Opportunity Consulting, Negotiations, EEO Training, Negotiations Training, Mediation Training, Employee Relations, Labor Relations, Ombudsperson, Alternate Dispute Resolution, Conflict Resolution, Conflict Coach

Experience

•

Arbitrator, Mediator, Attorney, Consultant and Author

Company Name Mary Greenwood: How to Interview Like a Pro

Dates Employed Nov 2011 – Present

Employment Duration 6 yrs

Location St Augustine, Fl

I am an Arbitrator, Negotiator, Trainer and Author of:

How to Negotiate Like a Pro, winner of 9 book awards, How to Mediate Like a Pro, winner of 13 book awards; and How to Interview Like a Pro, winner of 13 book awards.

-

Volunteer Docent

Company Name Lightner Museum

Dates Employed Apr 2013 – Jan 2016

Employment Duration 2 yrs 10 mos

-

Human Resources Manager, SPHR

Company Name City of Winter Park

Dates Employed Dec 2009 – Nov 2011

Employment Duration 2 yrs

Location City of Winter Park, Florida

HR Manager and Chief Union Negotiator.

Media (1)

This position has 1 media

-

how to negotiate like a pro

how to negotiate like a pro

This media is an image

•

Adjunct Professor

Company Name Barry University School of Law

Dates Employed May 2011 – Aug 2011

Employment Duration 4 mos

Location Orlando, Florida Area

Part-time Adjunct; latest course was Higher Education and the Law.

•



Asst VP Human Resources Employee Development, Employment and Labor Counsel

Company Name Roger Williams University

Dates Employed Apr 2009 – Dec 2009

Employment Duration 9 mos

•



Mediator

Company Name SquareTrade

Dates Employed 2003 – 2008

Employment Duration 5 yrs

I was an online mediator helping buyers and sellers on eBay to resolve their disputes. I wrote a book about mediation called How To Mediate Like A Pro: 42 Rules for Mediating Disputes.

•

MIAMI BEACH

Executive Assistant to the City Manager

Company Name City of Miami Beach

Dates Employed 1999 – 2002

Employment Duration 3 yrs

I was in charge of Human Resources Department, Risk Management and Labor Relations. I was the Chief Union Negotiator for five Unions. My book How To Negotiate Like A Pro was based on my Union Negotiations experience. I also have the SPHR designation

•

Assistant County Attorney

Company Name Monroe County Florida

Dates Employed 1999 – 2001

Employment Duration 2 yrs

•



Director of H.R. and Labor Relations

Company Name City of Hollywood

Dates Employed 1997 – 1998

Employment Duration 1 yr

I was in charge of Human Resources, Training, Benefits, Hiring, Recruitment, Pensions, Grievances, Arbitration, Negotiations and Labor Relations.

-

Director of Human Resources

Company Name Monroe County, Key West, Florida

Dates Employed 1996 – 1997

Employment Duration 1 yr

I was in charge of Personnel, Benefits, Training, Negotiations, Risk Management, Workers Compensation and Grievances.

Education

-



California Western School of Law

Degree Name J.D.

Field Of Study Law

Dates attended or expected graduation 1968 – 1971

-



The George Washington University Law School

Degree Name LL.M.

Field Of Study Labor Law

Dates attended or expected graduation 1968 – 1971

-



University of Southern California

Degree Name MA

Field Of Study English

Dates attended or expected graduation 1967 – 1968

-



The New School

Degree Name BA

Field Of Study English

Dates attended or expected graduation 1965 – 1967

I was an English major and thoroughly enjoyed the theatre and museums of New York City