

**Obi Umunna C.V. Mediator – Jacksonville, Florida**

## **Co-Founder at Innovative Property Solutions**

**Umunna Legal Group**

**University of Florida - Fredric G. Levin College of Law**

**Jacksonville, Florida**

I find and create solutions for my clients. Specialties: Government Consulting, Land Use, Real Estate, Public Service, Small Business, Foreclosure, Contracts.

## **Experience**

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### **Managing Partner and Florida Supreme Court Circuit Civil Mediator**

**Company Name Umunna Legal Group**

**Dates Employed Nov 2012 – Present**

**Employment Duration 5 yrs**

**Location Jacksonville, Florida Area**

Umunna Legal Group (ULG) is a full service law/mediation firm dedicated to providing solutions at an affordable cost. ULG is changing the way legal representation is being offered to clients. We pride ourselves on being a bridge for businesses and individuals to reach their legal solutions. From Government Consulting to Immigration Law we are able to handle all your legal needs. Please visit our website at [www.ulegalgroup.com](http://www.ulegalgroup.com).

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### **Co-Founder**

**Company Name Innovative Property Solutions**

**Dates Employed Feb 2013 – Present**

**Employment Duration 4 yrs 9 mos**

**Location Jacksonville, Florida Area**

Innovative Property Solutions is a full service Residential and Commercial Property Management and Realty firm. Innovative Property Solutions was founded to fill the need of a market filled with property management services that only differ by name. At Innovative Property Solutions, we believe in harnessing the power of new technology and offering investors and landlord's options. Our services include a wide variety of management solutions so that our customers can choose and pay for only the services they want for their particular need. This approach has given us the ability to reduce overhead costs, expand services lines, and provide a variety of service at a lower cost than the competition.

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**Campaign Strategist**

**Company Name JaxBiz Political Action Committee**

**Dates Employed Feb 2015 – Present**

**Employment Duration 2 yrs 9 mos**

**Location Jacksonville, Florida Area**

Served as a consultant for JAXBIZ for City Council races in Jacksonville. Oversaw the development of paid media production, distribution and broadcast (TV, radio, and direct mail). Coordinated Election Day activities for candidates as well provide campaign consulting for candidates during the election.

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**Campaign Consultant**

**Company Name Vote Yes for Jax County Referendum 1 (Slot Machines)**

**Dates Employed Sep 2016 – Nov 2016**

**Employment Duration 3 mos**

**Location Jacksonville, Florida Area**

Organized Minority outreach for a victorious county-wide referendum to allow slot machines.  
Organized and implemented a GOTV plan which include early voting and election day.

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**Campaign Consultant**

**Company Name Vote Warren A. Jones For School Board District 5**

**Dates Employed Jul 2016 – Aug 2016**

**Employment Duration 2 mos**

**Location Jacksonville, Florida Area**

Campaign Consultant for winning school board race. Organized and designed all digital ads. Organized and implemented entire GOTV Plan.

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**Campaign Manager**

**Company Name Darryl Willie for School Board Campaign**

**Dates Employed Aug 2013 – Aug 2014**

**Employment Duration 1 yr 1 mo**

**Location Jacksonville, Florida Area**

Managed the campaign team for school board election in Northwest Jacksonville. I oversaw all aspects of the research, drafting and implementation of a district campaign plan. Defined roles and negotiated contracts with all vendors, consultants, and staff including general fundraising, field, and media. Lead the fundraising team in identifying and soliciting funds for a record breaking fundraising campaign for that district. Built a broad, effective grassroots campaign including, but not limited to, coalition building, voter education as well as get-out-the-vote activities. Oversaw the development of all paid

media production, distribution and broadcast (TV, radio, and direct mail). Manage aggressive free social media campaign. Managed all aspects of fiduciary oversight, legal administration and adherence to campaign finance reporting requirements

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## **Founder**

**Company Name Foreclosure Jax**

**Dates Employed Oct 2011 – Nov 2012**

**Employment Duration 1 yr 2 mos**

**Location Jacksonville, Florida Area**

Bringing a fresh approach to foreclosure alternatives to Jacksonville, Obi Umunna is former bank attorney and Foreclosure Jacksonville President. He spent the majority of his legal career working with borrowers on behalf of the banks. As a member of one the largest foreclosure firms in Florida, he worked with all the major banks and counseled his former clients on all aspects of the foreclosure loss mitigation process including loan modification, short sale, reverse mortgage, and deed in lieu. As a Bank Attorney, he attended over 300 foreclosure mediation and court hearings throughout the state of Florida.

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## **Attorney**

**Company Name Goren Cherof, Doody and Ezrol**

**Dates Employed Mar 2011 – Apr 2012**

**Employment Duration 1 yr 2 mos**

Represented clients in both the private and public sectors. Served as the Assistant City Attorney for the firm's twelve (12) municipal clients. Attended meditations and arbitration as well as drafting and reviewing ordinances and contracts; municipal prosecution; labor matters; and police department legal matters. Also served as legal advisor to municipal boards such as Code Enforcement, Planning and Zoning, and Affordable Housing.

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### **Attorney**

**Company Name Ben-Ezra and Katz P.A.**

**Dates Employed Aug 2008 – Mar 2011**

**Employment Duration 2 yrs 8 mos**

Assisted the Foreclosure department in foreclosing on defaulted Residential and Commercial mortgages. Prepared and edited pleadings for weekly hearings. Researched and wrote motions on issues of service of process. Represented clients in hearings associated with foreclosure litigation. Traveled the State attending mediation on behalf of my clients.

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### **Land Use Extern**

**Company Name City of Jacksonville**

**Dates Employed May 2005 – Aug 2005**

**Employment Duration 4 mos**

Assisted the Enviromental and Land Use Department as student extern.

## **Education**

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**University of Florida - Fredric G. Levin College of Law**

Degree Name J.D

Field Of Study Law

Dates attended or expected graduation 2004 – 2007

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**University of North Florida**

Degree Name BA

Field Of Study Poli Science

Dates attended or expected graduation 1998 – 2002