

Andrew Charles Tsunis
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Successful entrepreneur with legal background. Former Administrative Law Judge, Arbitrator and Mediator with experience in business, judiciary, government and private practice; sophisticated communicator. Entrepreneurial thinker, politically adept.

Operatic singer and classical pianist; fluent in Greek

Education

- Columbia University, New York, NY* 2001
Masters in Organizational Psychology; Organization and Leadership
- Certificate in Mediation and Conflict Resolution
 - Concentration on Human Resource Management and Corporate Leadership
- Columbia University, School of International and Public Affairs, New York, NY* 2000
Masters in International Affairs; Human Rights/Corporate Responsibility
- University of London, London, England* 1993
L.L.M., with Merit, Maritime Law and International Business Transactions
- New York Law School, New York, NY* 1989
- Juris Doctorate, Member, Journal of International and Comparative Law
 - European Community Law and Legal Philosophy, **Magdalen College, Oxford University** Summer 1988
- Hofstra University, Uniondale, NY* 1984
Bachelor of Science, Business Management
- Semester At Sea Program:* Study abroad program circumnavigating the globe visiting 12 countries, 1982

ENTREPRENEURIAL EXPERIENCE

- Bonwit Village, LLC, Managing Member, Long Island, NY* 2007-Present
- Strategic management of commercial properties, including oversight and management of construction renovation
 - Negotiate leases and contractors with vendors, tenants, suppliers of services
 - Create budgets and forecasting; manage customer relations and facility issues
- Holiday Inn Express, Stony Brook, NY* 2001 – Present
Limited Partner in Award Winning hotel with 143 rooms, full exercise facility and indoor swimming pool.
- Negotiated Management Contract for Hotel with direct savings to shareholders
 - Created Property Improvement Plans; negotiated bid contracts for improvement to facility
 - Maintain productive relationships with key stakeholders and guests
- Tsunis International, LLC, New York, NY and on location throughout U.S.* 2001-2014
Founder and Lecturer in Conflict Resolution, Mediation and Law
- Founded and marketed a training and consulting company: set short- and long-term goals to promote company awareness and business development; created and implemented a blueprint to achieve goals
 - Conducted conflict resolution seminars for senior members of the U.S. Air Force
 - Designed, implemented, and conducted legal, business, and communication seminars
 - Trained hospitality employees to improve their communications and customer relations experience

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Morgan Stanley Smith Barney, New York, NY
Financial Advisor

2007- 2010

- Planned and implemented successful marketing campaigns to raise brand awareness and promote company development, including estate planning and inter-generational transfers
- Managed high-net-worth retirement accounts for individuals and corporations

LEGAL EXPERIENCE

Andrew C. Tsunis
Attorney in Private Practice

2012 – Present

- Engaged in the General Practice of Law including general corporate practice, litigation, mediation and settlements.
- Successfully settled cases through mediation before the American Arbitration Association and New York City Courts

Administrative Law Judge
Administrative Law Judge for the City of New York

2013-2014

- Adjudicated administrative law cases for the New York City Department of Finance
- Responsible for administering oath, taking testimony, review evidence, apply relevant applicable law and adjudicate.
- Successfully adjudicated an average of 60 cases daily

Civil Court of the City of New York, New York, NY
Arbitrator and Mediator (Volunteer)

2008-2015

- Successfully employed listening and communication skills to convert many adversarial proceedings into negotiated and mediated outcomes
- Resolved disputes among civil litigants in Small Claims Court
- Assisted judges in reducing their dockets notwithstanding significant budgetary cutbacks to arbitration program

United States Court of International Trade, New York, NY
Law Clerk to the Honorable Nicholas Tsoucalas, Senior Judge

2011-August 2012

- Managed all cases: created strategies to effectively administer timelines of caseloads and adhere to strict deadlines
- Assisted in research and drafting of opinions in matters arising under international trade and customs law, including administrative protests, classification of merchandise, anti-dumping and countervailing duty disputes, civil penalties, and jurisdiction

Estate of Charles Tsunis, New York, NY
General Counsel and Executor

August 2001-2007

- Interim CEO of several family companies of decedent estate
- Administered and managed large estate, including legal and business functions: restaurants, hotels, and real estate holdings; corporate oversight and strategic development, estate probate, and budget management; facilities management; successfully mediated a favorable settlement of multi-million dollar legal dispute

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United Nations, New York, NY

September 2001-March 2002

Legal Consultant

- Led extensive investigation into efficiency of the United Nations Office of Legal Affairs
- Administered project through carefully designed and conducted in-depth interviews with high-ranking Diplomats
- Analyzed important data and wrote comprehensive report with recommendations to Secretary General

Stony Brook University, Stony Brook, NY

August 1998-July 2001

Adjunct Professor of International Law and Conflict Resolution

- Created lectures for International Law and Conflict Resolution course
- Motivated and inspired a number of students to attend law school
- Utilized personal resources and excursions to provide students with unique hands-on legal experience

New York State Attorney General's Office, New York, NY

January 1997-July 1999

Assistant to Attorney General, Federal Litigation Bureau, and Real Estate Financing Bureau

- Handled over 100 cases from inception through settlement, trial, or appeal in state and federal courts
- Defended NYS in habeas corpus, employment law, and other actions; and prosecuted real estate fraud
- Worked with senior State agency officials; evaluated risks and developed strategies, negotiated settlements
- Succeeded in NY Court of Appeals case involving NY's equivalent of Megan's Law
- Supervised junior attorneys; led public discussions on areas of public interest

Kingsley & Kingsley, Hicksville, NY

1995 – 1997

Litigation Associate

- Prosecuted maritime law, international commercial disputes, and insurance subrogation cases
- Conducted maritime mediations in U.S. District Court, SDNY and EDNY; mediations resulted in successful settlements

Suffolk County District Attorney's Office, Central Islip, NY

1994 - 1995

Assistant District Attorney

- Prosecuted misdemeanor cases, including assault, theft, narcotics, and domestic abuse cases

Board and Club Memberships

- Governor, National Arts Club, 2013 – present
- Director, New York City Civil Court Arbitrator's Association, 2012 - present
- NY Alumni Chapter Representative, Semester at Sea, Institute of Shipboard Education, 2003 – present
- Director, Alumni Board, Semester at Sea, Institute of Shipboard Education, 2007 – 2010
- Member: Metropolitan Club; New York Athletic Club; and The National Arts Club

Bar and Court Admissions

New York, Connecticut, and Maryland; U.S. District Court for the Southern and Eastern Districts of New York; U.S. Court of Appeals for the Second Circuit