Jeanine Hull C.V. Mediator – Washington D.C.

Counsel for Entrepreneurs and Principal Mediator

D.C. Superior Court

University of California, Hastings College of the Law

Washington D.C. Metro Area

I LOVE working with early stage companies because of the energy, enthusiasm and creativity involved in all aspects of the work! There are no pigeonholes--no limits--we all do everything we can to convert ideas into successful businesses. My legal practice had focused for 20+ years on the intersection of sustainable energy and commodities law and regulation. Since many of the companies i worked with were start-ups or early stage, I naturally branched into working with other early stage companies, helping define their corporate, product and sales structure, as well as providing contracts and risk management policies and procedures.

Counseling start-up companies requires, in addition to a broad understanding of corporate, securities, labor and contract law, a solid grounding in conflict management and transformation. Disputes rarely arise over goals; but are frequent in developing strategies and tactics to achieve those goals. After my years spent running a litigation department, I had seen how unsatisfying and costly the litigation and arbitration system is for the participants, even those who prevail. I also saw many relationships destroyed by the process. The process was also wholly unsuited for many of the types of disputes that arise in a commercial setting, especially early stage companies.

In 2013, I co-founded the Center for Transforming Conflict in Washington, DC as a means to pre-empt unnecessary litigation and repair and strengthen relationships challenged by conflict in a commercial setting. Important relationships with Board members, partners, suppliers, customers and employees can be challenged by conflict. My work with clients facilitates resolution of the conflict while improving and strengthening the business relationship.

Experience

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Mediator

Company Name D.C. Superior Court

Dates Employed Apr 2015 - Present

Employment Duration 2 yrs 7 mos

Location Washington, DC

I am currently serving on the mediator panel for DC Superior Court, in the Family law section. I deal mostly with child custody cases.

Co-founder and Principal Mediator

Company Name Center for Transforming Conflict

<u>Dates Employed Jan 2013 - Present</u>

Employment Duration 4 yrs 10 mos

Location Washington D.C. Metro Area

At the Center for Transforming Conflict our motto is that the energy of a conflict is a terrible thing to waste! We use that energy to strengthen relationships by using conflict as a signal of the need for better understanding and communication. Our expertise is in helping people have conversations that resolve immediate issues, increase clarity and deepen understanding. We help you transform conflict into a positive dynamic which results in stronger, more satisfying relationships.

We offer commercial and family (personal) mediation, one-on-one coaching, meeting facilitation, and skill-building workshops. My work is focused on the commercial side with on-site and Skype mediation, facilitation and on-site training.

Co-Founder

Company Name Dynamic Risk LLC

<u>Dates Employed Aug 2011 – Present</u>

Employment Duration 6 yrs 3 mos

Location Washington, DC

Strategic and management consulting which focuses on long term sustainability, including continuing public acceptance, of the enterprise. We advise companies on how to achieve sustainability by focusing on the 'triple bottom line' (3BL) of profits, people and planet. We assist companies in drafting, adopting and implementing 3BL policies and auditing capability.

Founder and President

Company Name Strategic Energy Advisors, Inc

<u>Dates Employed Jan 1997 – Present</u>

Employment Duration 20 yrs 10 mos

Advise early-stage, corporate and institutional clients on transactional matters with an emphasis on financing and risk management. 25 years experience providing legal counsel to financial and commodity exchanges, auction designers, and traders; Developed clearing rules and contractual arrangements, including funds management policies and procedures for energy clearing facility supported by the Chicago Board of Trade, resulting in 100% compliance and fund management success Advise clients on matters pending before federal agencies including Federal Energy Regulatory Commission, US Department of Energy and the Commodity Futures Trading Commission. Expert witness on market pricing and contractual issues. Invited to testify before the US Senate Energy and Natural Resources Committee on the need for a national funding entity for clean energy (July 2008 and April 2009). Clients include US Department of Energy, Tennessee Valley Authority; Cantor Fitzgerald, Enron, and Pareto Energy among others. 2008-2009 acted in 'of counsel' capacity at Dykema Gossett, PLLC.

Founded and arranged funding for two companies-Conjunction LLC and North American Energy Credit and Clearing Corp., as described



Consultant

Company Name U.S. Department of Energy

Dates Employed 2008 – 2010

Employment Duration 2 yrs

Advised DOE on the use of ARRA funds to encourage private lenders to increase their energy efficiency loan portfolios.

Advised DOE grant recipients thru webinars and drafting program guidance documents on compliance with DOE policies and the nuts and bolts of creating revolving loan programs.

Co-Founder, General Counsel and Corporate Secretary

Company Name North American Energy Credit and Clearing Corp

Dates Employed Mar 2003 - May 2008

Employment Duration 5 yrs 3 mos

Duties include general corporate work and conceptualizing, drafting and negotiating the legal structure for and the financing of the first "physical" clearinghouse involving energy commodities, including the Rules for the Clearinghouse, drafting all commodity trading agreements as well as corporate formation and governance, and managing outside counsel. Responsible for regulatory filings and compliance with Federal Energy Regulatory Commission and Commodity Futures Trading Commission requirements. Closed mezzanine financing and preferred stock sales (over \$18 million total) which is expected to be last outside funding required by the Company.

General Counsel

Company Name Conjunction LLC

Dates Employed 2002 – 2004

Employment Duration 2 yrs

Conjunction LLC. (June 2002 to March 2004). Co-Founder, General Counsel and Corporate Secretary of company formed to design, construct and operate long distance High Voltage Direct Current transmission lines. Conjunction was the first 'first stage' financing provided by Kohlberg Kravis and

Roberts. Negotiated real estate acquisition, Engineering, Procurement and Construction contracts, and financing documents; managed siting, permitting and regulatory filings, including successful Article 7 (siting) filing, and auction for project capacity. Drafted first of its kind financial transmission capacity rights purchase agreement, credit policy and structured transparent and fair auction rules for capacity auction.

Partner

Company Name Cantor Fitzgerald, LP

<u>Dates Employed Jan 1998 – Dec 2001</u>

Employment Duration 4 yrs

Responsible for developing a market framework for energy products as well as exchange-traded derivatives and OTC products and services for Wall Street inter-dealer broker. Developed the framework for TradeSpark, and the template for operating financial markets linked to ISO/RTO physical operations. Negotiated joint venture with leading independent system operator, the PJM Interconnection, in which PJM would operate the physical system on an integrated basis with Cantor's operation of the financial market for that region. Maintained Strategic Energy Advisors, Inc. as subsidiary of Cantor.

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Technology Advisory Board

Company Name Prospect Street Ventures, Private Equity

Dates Employed Jan 1998 – Jan 2001

Employment Duration 3 yrs 1 mo

Location New York City

Provided investment decision support to portfolio managers, evaluating energy technologies for market need and acceptance including regulatory compliance.

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Vice President and Assistant General Counsel

Company Name LG&E Energy Corp

Dates Employed Jan 1988 – Jan 1997

Employment Duration 9 yrs 1 mo

responsible for litigation, regulatory and legislative affairs. Managed legal, legislative and regulatory activities and personnel, including outside law firms and expert witnesses, to provide strategic and project development, litigation and transactional support. Participated in the project financing of ten independent power projects totaling in excess of \$800 million. Instrumental in establishing and positioning LG&E Power Marketing as an industry leader (received first rate approval for utility-affiliated power marketer), and for developing trading policies and products for the group. Managed the company's environmental allowance trading activities and overall environmental compliance program. At then Representative, now Senator Edward Markey's request, drafted provisions included in the Energy Policy Act of 1992, to provide independent generators with access to transmission lines to enable the creation of power markets. Served as President of national and state trade associations for independent power producers.

Education

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University of California, Hastings College of the Law

Degree Name JD

Field Of Study Law

<u>Dates attended or expected graduation 1977 – 1979</u>

<u>Activities and Societies: Lecturer, Energy and Environment Seminar. Congressional Intern. Governor's Intern (California). Top 25%.</u>



University of Kentucky

Degree Name BA with Honors

Field Of Study Philosophy

Dates attended or expected graduation 1970 – 1974

Activities and Societies: Pi Beta Phi Sorority Honors Program Student Government