

Gary Birnberg C.V. Mediator – Miami, Florida

Arbitrator and Mediator at JAMS

CCBC - Câmara de Comércio Brasil-Canadá

INSEAD

Miami, Florida

Commercial Mediator/Arbitrator/Facilitator, and Instructor, with 30 years experience in strategy, management, conflict management, and deal-closing. Particular expertise in international commercial negotiation, complex commercial dispute resolution, contract disputes (including multi-party, complex cases), resolution including multi-lingual cross-border commercial cases, negotiations, international expansion strategy, distribution systems. Lived and worked in Brazil, France, Italy, and USA

Specialties: Conflict management, Resolving disputes: Commercial and International, Dispute Management Systems, Deal-making, Negotiation, International Business Development, Disputes involving Business Enterprise Valuation.

Florida Supreme Court Certified Circuit and Appellate Mediator for Civil cases in State Courts, Arbitrator, Alternative Dispute Resolution, Frequent Speaker, Member of Panels in 3 Countries. Served in matters involving litigation and pre-litigation regarding real estate disputes, employment agreements, intellectual property disputes, professional liability, breach of contract, and other commercial matters

Legal experience in court-ordered cases. Employment-related disputes including FINRA arbitration involving former employees. Litigation experience as a neutral. Referee for complex civil litigation. Property damage claims. Significant work with family businesses, non-compete issues. Agreeable resolution. Expert in dispute resolution process including cases involving conciliation, resolving conflict including commercial cases and other civil matters. Cases throughout the world

Teaching - to businesspeople, attorneys and law students, providing alternative perspectives on conflict management and workplace issues, such as collaborative problem solving.

Experience

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Mediator

Company Name CCBC - Câmara de Comércio Brasil-Canadá

Dates Employed Aug 2017 – Present

Employment Duration 3 mos

Location São Paulo, São Paulo, Brazil

Mediator

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Mediator and Arbitrator

Company Name JAMS

Dates Employed Feb 2017 – Present

Employment Duration 9 mos

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Mediator

Company Name Centro de Mediação Câmara de Comércio França-Brasil

Dates Employed Sep 2016 – Present

Employment Duration 1 yr 2 mos

Location Rio de Janeiro Area, Brazil

One of the inaugural team of 9 mediators comprising the Center: a new initiative dedicated solely to dispute resolution via mediation involving substantial commercial entities.

The Center was established in partnership with CMAP: the Center for Mediation and Arbitration of Paris, which has cooperated in organizing training courses in Brazil geared toward building a competent corp of professionals. I am one of two principal trainers for this course, already offered once in 2016 and scheduled to be offered on several occasions in 2017.

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Panelist - Mediation

Company Name Federação das Indústrias do Estado de São Paulo - FIESP

Dates Employed Feb 2016 – Present

Employment Duration 1 yr 9 mos

Location São Paulo Area, Brazil

Corpo de Mediadores da Câmara de Conciliação, Mediação e Arbitragem CIESP/FIESP

CIESP/FIESP Chamber of Mediation, Arbitration, and Conciliation

CIESP/FIESP is the Center of Industries of the State of São Paulo / Federation of Industries of the State of São Paulo

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Panelist - Mediation and Arbitration

Company Name Câmara de Mediação e Arbitragem das Eurocâmaras

Dates Employed Oct 2015 – Present

Employment Duration 2 yrs 1 mo

Location São Paulo Area, Brazil

Member of the Mediation panel of São Paulo's collective dispute resolution association of bilateral European - Brazilian chambers of commerce

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Partner

Company Name Morena Coaching International

Dates Employed Jun 2014 – Present

Employment Duration 3 yrs 5 mos

Location Miami/Fort Lauderdale Area

Enterprise dispute management systems creation and management

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Panelist - Arbitration

Company Name CAMRJ Câmara Arbitral Marítima do Rio de Janeiro

Dates Employed Oct 2013 – Present

Employment Duration 4 yrs 1 mo

Location Rio de Janeiro Area, Brazil

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Panelist - Mediation

Company Name CBMA Centro Brasileiro de Mediação e Arbitragem

Dates Employed Sep 2013 – Present

Employment Duration 4 yrs 2 mos

Location Rio de Janeiro Area, Brazil

Mediation of Brazilian and International Commercial Disputes

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International Mediator

Company Name CMAP Centre de Médiation et d'Arbitrage de Paris

Dates Employed Aug 2013 – Present

Employment Duration 4 yrs 3 mos

Location Paris Area, France

CMAP International Mediator

and

Mediator-Arbitrator on CMAP/CPR Joint Panel for bilingual complex commercial cross-border disputes

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Panel of Distinguished Neutrals (Mediation) & CPR/CMAP Joint Panel (Med & Arb)

Company Name CPR Institute

Dates Employed Sep 2011 – Present

Employment Duration 6 yrs 2 mos

Location Greater New York City Area

Panel of Distinguished Neutrals: Commercial Disputes

CPR/CMAP Joint Panel: Complex, high-value, bilingual commercial disputes

Education

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INSEAD

Degree Name MBA

Field Of Study International Business

Dates attended or expected graduation 1986 – 1986

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Boston University School of Law

Degree Name JD

Dates attended or expected graduation 1982 – 1985

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University of Pennsylvania

Degree Name BA

Field Of Study International Relations

Dates attended or expected graduation 1977 – 1981

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Blake

Dates attended or expected graduation 1965 – 1977

Activities and Societies: Swimming Team - Captain

Studied like a nerd (top 10% of class), Competed like a jock (lettered 4 times and senior year co-captain Swimming team), Spent a semester abroad, and was heavily engaged in social/social action activities outside school. Also, tied for 2nd place for a noteless speech recounting the trials and triumphs of being an exchange student in compulsory junior year assembly speaking competition.