

Mavi Figueres C.V. Multicultural Mediator – Birmingham, Alabama

International Business Consultant/Facilitator - Multicultural Mediator-Certified Court Interpreter

Ala-Ticos International L.L.C.

Auburn University at Montgomery

Birmingham, Alabama Area

Mavi Figueres brings nearly 30 years of International Business Experience and Expertise to the Ala-Ticos team having started companies in the US, Africa, Latin America and Spain.

During the past 29 years, Mavi has been acting as an International Business Consultant for companies in the United States looking to expand to Latin America, the Caribbean, Europe and Africa. She has been assisting companies go through the whole process from locating equal partners, JVs, or Product distribution internationally, to assisting companies through the logistics and shipping process and serving as the negotiator and cultural liaison between the parties.

Mavi is a graduate of Auburn University at Montgomery, a founder of Ala-Ticos International, LLC and was honored to serve the State of Alabama as the Governor's Liaison to the Americas successfully representing more than 1,600 Alabama companies to the markets of Latin America.

Experience

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Managing Partner

Company Name Ala-Ticos International L.L.C.

Dates Employed Apr 2005 – Present

Employment Duration 12 yrs 8 mos

International Business Consultants/Facilitators / Developers. Ala-Ticos International, LLC is an International Business Consultancy/ Facilitator focused on helping develop and find innovative financing solutions for Renewable Energy Projects worldwide.

With offices in the US, India and Costa Rica, we are able to create direct, personal relationships with clients worldwide and provide a commodity that many find missing in international business Integrity.

Currently Representing:

- Wastelectric S.A.- COSTA RICA
- Proton Power Inc.-USA
- HTC-KOREA
- MSquared IBCC LLC-INDIA
- Taggart Solar LLC-USA
- Scandinavian Energy Solutions AB-SWEDEN
- The Lodge at Laguna Nueve, Costa Rica
- EICSA SA, Costa Rica
- Guarumo Project, Costa Rica
- The Tanning Beach Bag LLC-USA
- The Estante System LLC-USA
- Eishna Freight & Shipping-INDIA

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Certified Court Interpreter - Multicultural Bilingual Mediator

Company Name Southeastern Legal Translators and Interpreters Network

Dates Employed Nov 2002 – Present

Employment Duration 15 yrs 1 mo

Location Alabama

BIRMINGHAM, AL.; Some of the most highly regarded judiciary interpreters and translators in the states of Alabama and Tennessee have come together to form a new professional organization: Southeastern Legal Translators and Interpreters Network (SELTINET).

“We have come together to create SELTINET to help improve the quality of legal interpreting and translation services available to the courts, attorneys and their clients throughout the Southeastern United States. A unique professional network that requires its members to obtain and to maintain professional certifications and to adhere to a stringent professional code of conduct, SELTINET is an immensely valuable resource for legal professionals seeking to work with the best interpreters and translators available.

Maví Figueres has over 13 years experience as a Court Interpreter. She initiated the process of bringing the Certification Program to the State of Alabama and was instrumental in its development for Alabama.

Ms. Figueres has developed and presented her own Power Point presentations regarding the importance of using qualified/certified Court Interpreters. Maví has been invited to present at the Annual Judges Conferences, as well as to Jefferson County DA's Office. She has also presented at the

Paralegals Association monthly conferences regarding the use of qualified court interpreters. In addition to all, she gives Pro Bono presentations to Law Firms, paralegals, and other legal personnel about the role of qualified/certified Interpreters for depositions and for our courts.

Finally, Mavi daily mediate international negotiations in transactions ranging from several commodities as well as projects such as solar, hospitality, inventions and more.

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Governor's Liaison for The Americas//Foreign Language Interpreter/Translator/International Relations

Company Name Alabama Development Office (ADO)

Dates Employed 2000 – 2001

Employment Duration 1 yr

Location Montgomery, Alabama

International Business Consultant/Facilitator. International Relations.

Cultural and Political Advisor to the Governor for Latin America and the Caribbean.

Conducted Foreign Market Research for Over 1,600 Alabama Companies Interested in Latin America.

Led Daily Negotiations with Political and Financial Leaders Throughout Latin America and the Caribbean.

Provided On-Going Support to the Southern Growth Policy Board's Global Strategies Council, Served as Liaison with The Integration and Economical Systems of Central America (SIECA).

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Start-Up Executive Manager/Foreign Language Interpreter/Translator/International Relations

Company Name LMC, Lusaka, Zambia, Africa

Dates Employed 1999 – 1999

Employment Duration less than a year

Start-Up Executive Manager/International Relations

Established, within the \$1 Million Budget, Office Headquarters in Lusaka, Zambia. End of Year Profits, \$98 Million.

Managed and Coordinated the Project Business Development Process from Inception to Completion.

Coordinated Product Import and Safe Distribution to 23 Destinations throughout the Country.

Maintained Accurate Daily Inventory and Financial Records with Banks and Warehouses.

Cultural Adviser and Simultaneous Business Interpreter in English, French, and Spanish.

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Start-Up Executive Manager /Foreign Language Interpreter/Translator/International Relations

Company Name VISCOFAN USA, Inc

Dates Employed 1998 – 1999

Employment Duration 1 yr

Location Montgomery, Alabama

Start-Up Executive Manager / International Relations

Trained in Spain for the Implementation of Company's Start-Up Process in The United States. End of Year Profits \$125 Million.

Defined Labor Cost for Office and Skilled Professionals; Hired and Trained Office and Plant Personnel.

Maintained and Synchronized Production and Logistics Inventory Between US Base and Spanish Corporation.

Cultural Adviser and Simultaneous Business Interpreter in English and Spanish.

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International Business Consultant/Foreign Language Interpreter/Translator/International Relations

Company Name Trade of the Americas

Dates Employed 1987 – 1998

Employment Duration 11 yrs

International Business Consultant/Facilitator / International Relations
Identified Potential Business Opportunities for Companies in The United States Interested in Doing
Business in Latin America and the Caribbean.

Education

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Auburn University at Montgomery

Degree Name BS International Studies

Field Of Study International Studies and Communications

Dates attended or expected graduation 1993 – 1996