Erica Leiser C.V. Mediator – Satellite Beach, Florida Attorney/Mediator at Leiser Mediation Services LLC

Leiser Mediation Services LLC

University of Miami School of Law

Satellite Beach, Florida

Licensed Florida attorney and Florida Supreme Court certified civil court mediator working in multiple areas including extensive experience in the insurance and personal injury field. Excellent communication skills working with a diverse clientele, both individuals and corporations. Strong problem solving skills, with the ability to successfully find solutions to the most challenging situations. Able to quickly identify problems and develop the client's trust by using effective listening. Determined investigator and researcher. Energetic, fast learner that is highly adaptable to a variety of situations. Successful insurance settlement negotiator. Experienced trial attorney in county and circuit courts

Experience

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Attorney/Mediator

Company Name Leiser Mediation Services LLC

<u>Dates Employed 2016 – Present</u>

Employment Duration 2 yrs

Attorney/Managing Partner

Company Name LEWIS & LEISER, P.A.

<u>Dates Employed 2007 – 2015</u>

Employment Duration 8 yrs

Location Daytona Beach/Satellite Beach, FL

- Specialized in personal injury defense
- Met new clients (over a thousand) and developed rapport and trust to assist in resolution of disagreements/conflicts
- Counseled and assisted individuals and businesses in identifying issues and problems that required solutions and resolutions
- Developed comprehensive strategies to attain resolution of issues raised by individual and corporate clients
- Devised alternative solutions and strategies to advance the rights and interests of individual clients and corporations
- Mediated disputes between individuals and corporations and helped negotiate settlements that best suited each party
- Performed legal and non-legal research to support case presentations and to address unique issues regarding claims/ lawsuits

Attourny/Staff Counsel

Company Name Allstate Insurance Company

<u>Dates Employed 1990 – 2007</u>

Employment Duration 17 yrs

Location Various Locations, FL

- Negotiated disputed issues between corporate clients and individuals, insurance companies and their insurers
- Educated corporate employees concerning insurance and legal matters
- Responsible for troubleshooting issues and disputes that needed immediate resolution
- Communicated information and research to persuade decision makers in determining appropriate resolution to business problems
- Prepared extensive oral presentations in an effective and efficient manner
- Obtained information from individual and corporate representatives by effective questioning and active listening
- Presented strategies for problem solving and communicating final strategy solutions to assure that client's objectives are addressed and met
- Utilized multiple mediation strategies tailored to the parties unique circumstances
- Attended meetings/ conferences with clients, adjusters and managers to communicate strategies to

resolve conflicts

• Prepared reports to corporate representatives and management

Education

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University of Miami School of Law

<u>Degree Name Juris Doctor Degree</u>

Field Of Study Law

Grade Cum Laude

Dates attended or expected graduation 1987

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University of Miami School of Business Administration

<u>Degree Name B.B.A. Business Administration</u>

Field Of Study Business

Grade Cum Laude

Dates attended or expected graduation 1984